



# Assured ventilation support even as patient needs change



## Philips Respironics Ventilation Promise Program

Progressive diseases like COPD and ALS have one thing in common – a patient's ventilator needs will change over time. As Allies in Better Sleep and Breathing, we want to make it easy for you to transition your patients to higher level ventilator devices as their needs become more challenging.

The Ventilation Promise Program will provide a credit equal to the purchase price of any Philips Respironics System One device to be applied towards the purchase of a BiPAP AVAPS or Trilogy ventilator.



Allies  
in Better Sleep  
and Breathing

As your Allies in Better Sleep and Breathing we lead the way by looking to the needs of patients and caregivers before developing products and programs.

**PHILIPS**  
**RESPIRONICS**

## Ventilation Promise Program

Our Ventilation Promise Program provides that if your patient is set up on any System One device (CPAP, Bi-level, BiPAP S/T or BiPAP AVAPS) and their ventilatory needs change before insurance purchases the device, you may trade it in for a credit equal to 100% of the original price. The credit will be applied towards the purchase of a new BiPAP AVAPS or Trilogy ventilator.

In addition to being able to minimize used inventory and to alleviate some of the burdens associated with transitioning a patient to a more advanced ventilation device, you can:

- meet the changing needs of your patients without carrying the cost of more than one device
- remove barriers that might prohibit a patient's move to a more robust ventilator
- partner with your patients and their physicians to provide the ventilator care required throughout disease progression

## Participating in the Ventilation Promise Program is as easy as 1, 2, 3

**Step 1:** Complete the Ventilation Promise Program device replacement request form (Form 4425) available from customer service.

**Step 2:** Return the form via email to [Respironics.repair@philips.com](mailto:Respironics.repair@philips.com) or fax it to 724-387-5205 (USA) or 888-548-4714 (Canada). We'll reply with return authorization (RA) and order number.

**Step 3:** Return the device. Once received, a credit for the purchase price of the returned device will be issued to your account.

**Note:** This promise does not apply to devices returned under applicable warranties due to defects in workmanship and materials, or devices damaged by accident, misuse, abuse, alteration or other similar causes. The credit for the returned device may only be used to purchase a new BiPAP AVAPS or Trilogy ventilator. Certain other terms and conditions apply.

## RAD reimbursement policy

Under Medicare's Respiratory Assist Device (RAD) policy, patients with COPD and Hypoventilation must initially be set up on a bi-level device (E0470). If they do not improve and their ventilation needs become more challenging, patients then may qualify for a bi-level device with a backup rate (E0471). The Ventilation Promise Program will enable you to easily transition these patients to other devices as their needs change.

Please visit [www.philips.com/respironics](http://www.philips.com/respironics)

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CAUTION: US federal law restricts these devices to sale by or on the order of a physician.

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